

1M6112

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Total No of Pages: **2****1M6112**

**M. B. A. I Sem. (Main/Back) Exam., Jan. 2016**  
**M-102 A Organization Behaviour**

**Time: 3 Hours****Maximum Marks: 70****Min. Passing Marks: 28***Instructions to Candidates:*

- (i) *The question paper is divided in two sections.*
- (ii) *There are sections A & B. Section A contains 6 questions out of which the candidate is required to attempt any 4 questions. Section B contains short case study / application based question which is compulsory.*
- (iii) *All questions carry equal marks.*

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### **SECTION-A**

- Q.1 (a) Differentiate between various models of organizational behaviour. [7]
- (b) "Diversity is one of the major issues in an organization," Comment [7]
- Q.2 (a) Discuss the determinants of perception. [7]
- (b) "An individual's attitude is formed with the experiences gained." Comment [7]
- Q.3 (a) Explain the four major dimensions of Myer-Briggs type indicator. Discuss psychoanalytical theory of freud in brief. [7]

- (b) What do you mean by power? Discuss in brief the sources of power in an organization. [7]
- Q.4 Write short notes on – (any 4) [14]
- Classical conditioning theory of learning.
  - Attribution theory.
  - Determinants of organizational culture.
  - Vroom's expectancy theory.
  - Causes and consequences of stress.
- Q. 5 (a) Explain in detail Lewin's change model. [7]
- (b) "Transactional analysis helps to study interpersonal dynamics." Explain the statement in light of different transactional communication that takes place in an organization. [7]
- Q. 6 (a) Discuss the different content theories of motivation in brief. [7]
- (b) What do you mean by formal and informal groups? Discuss the stages of group development. [2+5=7]

### SECTION-B

- Q. 7 In a company ABC, Anu and Sonu are members of team. The team is involved in training employees of different departments of the company. Anu wishes to start the training sessions from marketing department whereas Sonu wants to start from production department. The conflict has emerged between two on this issue.
- If you were HR Manager of the company what strategies would you have adopted to settle the conflict? [14]
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